

Freedom to Choose

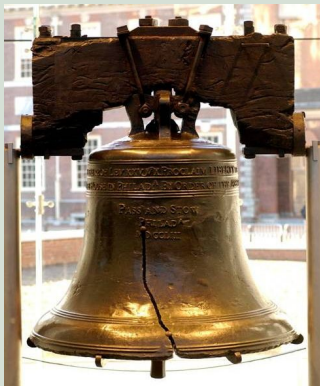
Every so often, technology radically changes the way we work; cell phones and PDAs, email, and online bill paying to name a few.

What hasn't changed in 40 years is how Pennsylvania's local agencies manage bids and solicitations—until now.

Imagine, investing just minutes for an entire bid solicitation, from documents through award, plus gaining better bid pricing.

PennBid™ makes this a reality.

The destination remains the same - some just choose a better path.



Bid solicitation and procurement of goods and services are critical to local government, yet the process remains cumbersome, wasteful, error-prone, and costly.

Designed through collaboration of two dozen public agencies, **PennBid™** provides local government the ability to slash procurement time and costs by 80%. How?

- Eliminates all copying, distributing, and manual tracking of bid documents
- Eliminates tracking bidders lists and contact information
- Efficiently manages vendor communications
- Addenda managed with a few mouse clicks
- Notifies qualified bidders of your needs, promoting better bid pricing
- Eliminates math errors and automatically tabulates all bid data

PennBid™ is now provided to Pennsylvania agencies and private firms at absolutely no cost.

Savings starts with your next bid

Contact the **PennBid™** Team for a live online demonstration

(610) 732-4224



Based in Chester County PA

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We make bidding a click!

Pennsylvania's e-Procurement Program

By Local Agencies
For Local Agencies

Counties | Cities | Boroughs
Townships | Authorities
School Districts | Engineering Firms

www.PennBid.net

Info@PennBid.net





We make bidding a click!

Designed through Collaboration

Following amendments to Pennsylvania's procurement laws in 2006, 24 local agencies worked with two private firms, providing guidance to streamline and significantly reduce the cost of bids and bid solicitation. This collaborative effort gave rise to **PennBid™**.

Public agencies are able to quickly and efficiently manage their solicitations for goods and services; from documents and addenda through vendor questions, responses, and receipt of bids. A secure internet based program, **PennBid™** focuses on key areas of high cost to public agencies.

Unique Cost Savings

PennBid™ is the only e-Procurement Program that includes both the agency's engineering firms (at no cost) while automatically seeking and notifying qualified bidders of your solicitation. These features contribute to the significant cost savings **PennBid™** provides.

Ease of Use

Not everyone has a strong computer background. **PennBid™** is very intuitive and user friendly with live local 24/7 support if needed.

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All Agencies

Municipalities | Authorities | School Districts
Engineering Firms

All Departments

Public Works | Administration | Engineering
General Services | Public Safety

All Solicitations

Construction | Products | Services | Materials

The PennBid™ Advantage

Eliminates <u>all</u> document copying, distributing, and manual tracking	✓
Reduces public bid advertising cost by 75%	✓
Private plan room customizable to meet each solicitation's need	✓
Automated email communications with bidders without managing contact lists	✓
Addenda notification and verification with only a few mouse clicks	✓
Agencies maintain full independence and control of their solicitations	✓
Sealed bid security with auditable transparency	✓
Online bid receipt and tabulation	✓
Vendors are able to update their bids, meaning better contract pricing	✓
Easy to use without any IT changes	✓
Auto-populating bidders lists for public and by-invitation RFPs and RFQs	✓
Best Practice-shared solicitation templates and users forum	✓

Testimonials

"In our first use of the program we saved \$10,000 because the winning bidder could lower their price right up to the bid



opening. We are very pleased with our switch to e-bidding and with how smoothly the transition occurred."

Dan Preston
Director of Engineering and Operations
N. Penn Water Authority

"When we first started to consider PennBid, we were skeptical because it seemed 'too good to be true.' It has proved to be not only good, but true as well. I am thrilled with the program and the support."

Cheryl A. Franckowiak
Exeter Township

"Just wanted to say that I am very impressed with PennBid. It's so easy to answer questions and issue addenda as needed. Plus it's great not having to assemble and mail bid packages! We've gotten an amazing response. My sincere thanks."

Linda McNeill
Manager, Tincum Township

Choose a better path with
PennBid™

Contact our team today for a live online demonstration